

"BELGRANO" COVER PAPER

Supplied in Forget-me-Not,
Lavender, Apple Green and
Marigold, and in three sizes—
40 lb. Medium, 50 lb. Royal,
60 lb. Double Crown. (All
480 sheets flat.)

Price **2½d.** per lb.

Five Ream lots 2½d. per lb.

Sample sheets on application.

R. T. Tanner & Co., Ltd.

Dorset St., Salisbury Square,
LONDON, E.C.

TANNER'S TRADE CIRCULAR

TO PRINTERS
& STATIONERS.

OCTOBER, 1910.

R. T. TANNER & CO. LD.
DORSET ST., SALISBURY SQ.
LONDON, E.C.

This cover is printed with JOHN KIDD & CO.'S Deep Yellow Cover Ink, 8845, and Violet Cover Ink, 896, at 2/6 lb., on "Cecil Cambric" Paper (Pearl).

"CECIL"

CAMBRIC SURFACE
COVER PAPERS
FOR HIGH-CLASS WORK.



Supplied in the following colours—

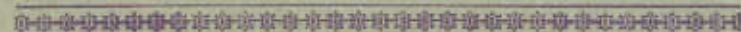
SEAGULL,
LAVENDER LEAF,
CAMEL,
FURZE,
MOLE,
SIENNA, FROG GREEN,
STORM GREY, CARDINAL,
CHINCHILLA, IVORY,
MYRTLE, MULBERRY,
CHOCOLATE, FAWN,
MONKEY,
PEARL,
MISTLETOE,
PRUSSIAN BLUE.

The Cover of this issue is printed on Pearl.

Stocked in 70 lbs. Royal (480 sheets).

Can be supplied in 40 lbs. and 55 lbs. Medium,
60 lbs. and 80 lbs. Double Crown and 50 lbs. Royal.

Price **4 $\frac{1}{2}$ d.** per lb.



R. T. TANNER & Co., Ltd.,
Dorset Street, Salisbury Square,
LONDON, E.C.

Tanner's Trade Circular

FOR PRINTERS & STATIONERS

Published by

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square,
London, E.C. 39 & 40 Hutton Street, and
40, 41, 42 Primrose Hill,
Whitefriars, London, E.C. And at PARIS and
BUENOS AIRES.

Telephone: 6262 Holborn (3 Lines).
Telegrams: Tanner, London.
Cables: A.B.C. 5th Edition,
Western Union and A 1 Code.

Exclusive Trade Circulation.

Vol. V., No. 10. OCTOBER, 1910.

Gratis and
Post Free.

OUR MONTHLY REVIEW.

A new Printing.

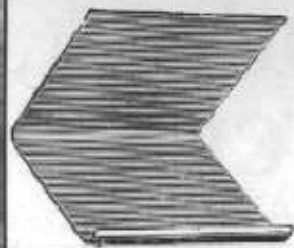
MANY of our readers will be interested to hear that we have recently issued an entirely new Printing paper which will be known as the No. 376 quality. It is supplied in the following weights and sizes:—Double Crown, 24 and 30 lbs.; Quad Crown, 48 and 60 lbs.; Double Demy, 32 and 40 lbs.; and Double Royal 40 lbs., all 504 sheets. It will be found particularly suitable for general work, the price being 1½d. per lb. We shall be pleased to submit sample immediately on application.

The Autumn Season.

As we are now stepping upon the threshold of the winter season, with its round of entertainments, concerts, whist drives, dinner parties, etc., we would again like to draw our readers' attention to our wide range of fancy cards, which are suitable for a variety of purposes. They place a new power in the hands of the modern printer, for with them he is enabled to supply his customers with something attractive at a reasonable price, and with little trouble to himself. Many times the printer is asked for a neat programme card, menu, or invitation ticket, and is at a loss to know what to

THE "REMBRANDT" CARD EASELS.

(ENTERED AT STATIONER'S HALL.)



SIZE A.—This little Card Rest is of service to every Stationer for showing Birthday, Christmas, Photographic and other Cards in the Window or on the counter.

1.—Black Metal, 8/- per gross.

2.—Polished Brass, 24/- per gross.

SIZE B.—In style similar to foregoing Easel, but much stronger and larger, with a tongue at back to afford additional support when the Rest is used for showing Books, Framed Goods, &c., of heavier weight.

OTHER SIZES ALSO IN STOCK.

Black Metal, 16/- per gross.

NEST OF CARD TRAYS.

With these Trays a whole stock of Cards can be displayed on the counter and put away again without handling the Cards.

No. 57—

Six Trays .. 19x11x1

Price, 8/- per set.

No. 58—

Four Trays.. 19x11x1

Price, 5/6 per set.

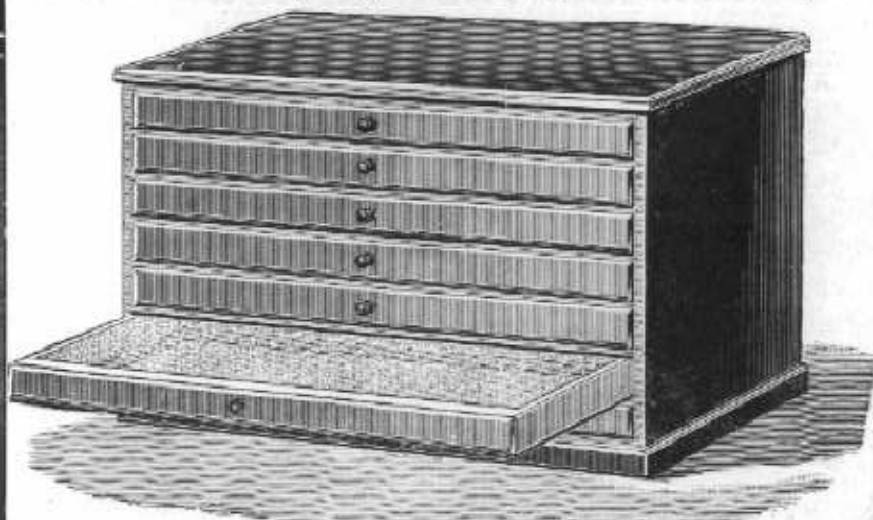
No. 59—

Six Trays, large size 24x14x2½

Price, 15/- per set.



STOCK CABINET (No. 4) For PURSES, PRAYER BOOKS, &c.



Neatly made of dark stained and polished wood, 7 drawers, each lined with fleecy wool, to prevent leather goods from rubbing. Size 20½x12x13, price 19/6 each.

MARLBOROUGH, GOULD & Co., Ltd.

Wholesale Manufacturers and Paper Dealers,

52 Old Bailey, LONDON, E.C.

supply that will appeal to his customer. It is this difficulty that we have endeavoured to overcome by the introduction of our wide range of Fancy Cards. With them the most fascinating results are easily obtainable—results which will reflect credit upon the printer. All the cards are made on our own premises, so that we are in a position to make prompt deliveries, a factor of great importance with such specialities. The designs are carefully selected, but it is impossible, in the space at our disposal, to particularise them. We shall, however, be pleased to submit a sample book of our Fancy Cards to any printer who does not happen to have one by him.

* * *

Blanks for Private Xmas Cards.

MESSRS. W. W. RUSSELL & Co., East Dulwich Road, S.E., submit us a sample book of their Blanks for Private Xmas Cards. The album contains a wide range of attractive designs, many of which are particularly novel. They are all exceptionally neat, being, in fact, the perfection of the printers' art. The prices are exceptionally reasonable and should enable the printer to make a good profit. Any number is supplied with suitable envelopes, from 12 upwards, and delivery can be made by return of post. Any printer who wishes to take orders for Private Greeting Cards, and who does not like to be burdened with a large stock of blanks, would be well advised to write for the above sample album. The prices range from 9d. to 2/8 per dozen, and all the cards will be stocked until the end of the season.

* * *

The Cover.

THE cover of this issue of our Trade Circular, is "Cecil" Cambric Surface Paper, a paper which is having a tremendous vogue at the moment for high-class work. It is now supplied in nineteen distinct art colours as follows:—Seagull, Lavender leaf, Camel, Furze, Mole, Frog Green, Cardinal, Ivory, Mulberry, Sienna, Storm Grey, Chinchilla, Myrtle, Chocolate, Monkey, Pearl (used for the present issue), Mistletoe, Prussian Blue and Fawn. It will be seen from the above list that there is a wide range of neutral tints which are now so much sought after and admired. The modern printer should be sure that he has a sample book of "Cecil" Papers at hand, and, if not, we shall be pleased to let him have a copy. The paper is stocked in 70lbs. Royal at 4½d. per lb., but it can also be supplied in 40 and 55lbs. Medium, 60 and 80lbs. Double Crown, and 50lb. Royal.

AN IMPORTANT INNOVATION WHICH APPEALS TO ALL PRINTERS

The Possibilities and Advantages of

Dry Mounting ARE KNOWN TO ALL

Hitherto, the question of price has been the stumbling-block to enable this process to be effectively applied to the requirements of the modern printer.

THIS DIFFICULTY HAS NOW BEEN OVERCOME

With the result that prints may be dry mounted nearly as cheaply as with paste mountant. ❀ ❀

**WRITE FOR SAMPLE and
FULLER PARTICULARS of the PROCESS.**

R. T. TANNER & Co. Ltd.

Dorset Street, Salisbury Square,
LONDON, E.C.



A COMPROMISE has been arranged in the dispute between masters and men in the Edinburgh printing trade. The masters agree that no new female learners shall be taken on till June, 1916, and that all new keyboards shall be given to males for five years.

A further advance is announced in colour photography. The invention in the present case is the simultaneous exposure of the three plates in the camera. Hitherto the three plates have been exposed separately, as in the Sanger-Shepherd method, the one through the red filter requiring considerably longer exposure than the one through the blue filter. It would be interesting to know how the filters are arranged so as to allow a simultaneous exposure.

Still another announcement is made that London is to have another evening paper. On this occasion the scheme seems to have taken some tangible form, for a company has been formed under the style of the London Evening Newspaper Co., Ltd., to carry out the project. It is to be published at a halfpenny, and will be Unionist in politics.

The British Acting Vice-Consul at Hakodate, Japan, states that the paper factory there, which has been under construction since 1907, is the largest in the Far East. It has cost £714,500, and the production will be limited to paper for books and newspapers.

Henry Sell, of Hartington Mansions, Eastbourne, late managing Director of Sell's Advertising Agency, left £36,062, and desired to be buried in unconsecrated ground. Mr. John Craig, of Trafford Lodge, Nuneaton, and of the Moffatt Paper Mills and Caldercruix Paper Mills, Airdrie, left personal estate valued at £77,162. Mr. James W. Goodinge, of Gower Street, W.C., head of the firm of Messrs. Goodinge and Son, printers, left estate of the gross value of £16,969. The will of Mr. J. S. Ferrier, senior partner in Oliphant, Anderson and Ferrier, publishers, Edinburgh, shows an estate valued at £10,975.

H. SILVERLOCK

Amalgamated with
Suttley & Silverlock,
Ltd.

**Blackfriars Road,
LONDON, S.E.**

TELEPHONE (3 lines) "3474 HOP."



Electrotyping and Stereotyping

By the most up-to-date plant
and the most efficient staff.



OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

From the *Freemason's Chronicle* Office, New Barnet, we receive information that "London Rank in Freemasonry" is now ready. The book is published at 1/6, and is a record of the appointments made by the M.W., the Grand Master of England, with sketches and photographs of the Masonic careers of recipients. The book is supplied on favourable terms, in quantities, to Lodges.

* * *

Our Dry Mounting Process has "caught on," to use a vulgarism. We are receiving quite a number of applications to mount illustration of every description, and what is very gratifying is, that the work we turn out is greatly appreciated. The fact that the print lies flat after mounting, no matter how thin the mount may be, is one of the many advantages of the process. Should you be sceptical on this point, kindly submit us a print which we will mount and return to you, together with the cost for mounting in quantities.

* * *

Readers will remember, says *The Printers' Register*, that at a recent gathering of master printers Mr. H. J. Waterlow put forward a scheme by which temporary unemployment of operatives, the endowment of workers, and other remedial measures should be brought about by contributions of employers as members. As a result the Printers' Provident Association has been registered under the Friendly Societies Act, 1896, the tables of contributions and benefits having been previously certified by an actuary authorised by the Treasury to certify tables of annuities. The objects of the association are to provide, by the voluntary contributions of the members, for the following purposes:—The relief or maintenance of members during temporary unemployment; the endowment of members at any age; insuring sums of money to be paid on the death of a member, or for the funeral expenses of a member's wife or husband. All employers of labour in the printing and allied

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH



**LITHO
PRINTING**
FOR THE
TRADE

PHONE
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WIRE
"LITHO. LONDON"

Engraving
Copper-Plate Printing &c

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76-78, Clerkenwell Rd. LONDON E.C.

"One of the Best
Equipped Offices in London."

SPECIAL CLEARANCES OF TINTED PAPERS.

Reams.	Ref. No.	Weight.	Colour.	Size.	Sheets.	Price.
80	152	27	Gold	D. Demy	480	1½d.
18	291	24	Rose	Medium	480	2d.
28	196	25	Buff	"	480	2d.
16	192	30	Royal Blue	"	480	2½d.
35	107	30	Orange	"	516	2d.
14	303	40	Slate	"	480	2½d.
9	147	40	Fawn	"	516	1½d.
20	258	60	Ger. Red	D. Medium	516	1½d.
23	180	45	Blue	Royal	516	2½d.
12	117	28	Green	D. Cap.	480	2½d.
15	228	40	"	"	480	2½d.
16	189	60	Primrose	D. Crown	516	2½d.
15	339	30	Green	Large Post	480	2½d.
140	263	11	Lemon	13¼ x 17¼	480	1½d.
130	374	15	"	16¼ x 18¼	480	1½d.
82	157	21	Blue	17¼ x 24	504	1½d.

**R. T. TANNER & Co., Ltd., Dorset Street, Salisbury Square,
LONDON, E.C.**

**CLEARANCE LINES OF
ETCHING BOARDS.**

40 Gross Grey Etching Royal Boards.

20 " Cream " " "

40 " Green " " "

35 " Blue " " "

30 " Pink " " "

40 " Buff " " "

Price 4/6 Gross. 10 Gross 4/3 Gross.

R. T. TANNER & Co., Ltd.,

DORSET STREET, SALISBURY SQUARE, E.C.

trades are eligible as contributory members, but receive no money benefits. Any person of full age employed in the printing and allied trades is eligible as a benefit member if recommended by his employer. The committee has been formed of names well known in the trade, and is now prepared to receive and enrol all members who are willing to give the association their support, believing that it will be of mutual benefit to all engaged in these trades. Full particulars and copies of the rules (price sixpence) may be obtained from Mr. H. J. Waterlow, 3, Tavistock Square, London, W.C.

* * *

Don't forget that we always have on hand a large stock of job lines and overmakes of almost every description of paper. If, therefore, you are requiring some special line at a remarkably low price, kindly communicate with us. We are almost sure to have something that will meet your requirements.

* * *

The London office of the Caxton Convalescent Home, Limpsfield, has been removed to Imperial Chambers, 3 Cursitor Street, E.C.

* * *

An influential committee has been appointed in the United States to carry out the object of having a bronze portrait bust made of the American printer, Theo. L. De Vinne. When completed it will be placed in the library of Columbia University, in recognition of Mr. De Vinne's services to the printer's art.

* * *

An Inventor's Exhibition is to be held in amalgamation with the next Business Exhibition at Olympia. The object is to give inventors an opportunity to sell any of their inventions which possess commercial possibilities. Although the idea is not a new one, it is one which should be appreciated by a large section of the community.

FOR THE TRADE

**Envelope making (special sizes and qualities).
Black Bordering. " " " Relief Stamping.
Edge Gumming and Receipts.**

Send for quotations and Samples.

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T. J. PARKINS,

43 & 45 St. John Street,
West Smithfield.

COLOR & GENERAL PRINTING FOR THE TRADE.

CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with 5/6, allowed off £5 order or if the Samples be returned in good condition.

CARD CALENDARS.

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

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In One Sheet. 62x42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.
ESTIMATES FREE.

ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.
Illustrated List on application.

PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

AN INDEX

to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on Stone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices Billheads, etc.; Patriotic Posters, Cards and Circulars.

TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almanac, Leeds."

Telephone 461.

PRACTICAL NOTES

Simplicity and Harmony.

WRITING in the *Caxton Magazine*, on modern display work, Mr. E. Morley holds that simplicity and harmony are the most important factors in modern typography. He says that recent years have seen a great advance in the style of display work, but there is still much room for improvement. Typefounders in their specimen sheets, and numbers of good printers, both in this country and America, have shown that good work can be done with a single series; but still too many of our compositors will insist on showing a collection of half-a-dozen discordant faces in one job. Now, while "one job one face" may be too idealistic for everyday usage, it should surely be possible to give sufficient variety of tone and strength to a job with two distinct faces. The tendency of the present day is towards a sane and simple style. The aim of the modern job comp. should be to interpret in the style of the day the message conveyed by the job in hand. That this message can be conveyed in a simple manner equally as effective as the elaborate and time-consuming designs of twenty years ago is evident from even a casual inspection of work from our best printers. Simplicity of design should be the first consideration. While a job may be set in plain type, and all in one series, this element of simplicity will still be lacking, unless the whole of the message intended to be conveyed is readily comprehended. To ensure this the job should be considered as an arrangement of lines and masses of type and ornament, and these must be divided and placed in such a manner that their proportions are pleasing. Each one of these lines and masses is a point or force of attraction, and it will be apparent that we must have few of these points of attraction to have a really simple design. To spread out the matter to fill a given space appears to still be the aim of many job compositors, and this frequently leads them into the error of too much spacing between the words and lines. It is true that display means "to spread out," but another, and perhaps better meaning is, "to exhibit," and this can be done better very often by not spreading out so much. All type faces are designed with the object of being read, and to aid this a small amount of space between the lines is

Valuations.

MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND
SUPPLY INVENTORIES FOR ALL PURPOSES—
PROBATE, TRANSFER AND RE-INSTATEMENT.

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FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO
HAVE A PROPERLY ATTESTED INVENTORY,
WITH A VIEW TO SAVING TROUBLE, LOSS, AND
OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:

62a ALDERSGATE ST., & HARE COURT,
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TELEPHONE: 1861 CENTRAL.

PRINTERS

who wish to print their own Orders for
PRIVATE GREETING CARDS, and who
do not wish to be burdened with a large
stock of blanks, should apply at once for our

BOOK OF BLANK XMAS CARDS

We supply any quantity from 12 upward, with
Envs., by return post. The Book contains 52
choice patterns at prices from 9d. to 2/8 doz.
Cards will be in stock until end of season.

W. W. RUSSELL & CO.

Christmas Card Publishers,

East Dulwich Road, LONDON, S.E.

allowable and frequently necessary; but an inspection of even a small number of jobs will generally show a majority with some part too widely spaced. Most compositors are aware that the space between words should be equal to the average width of the letter; but many appear to think that legibility is attained by excessive space between lines. Not only does this extra space fail to ensure legibility—it frequently spoils the beauty of the design of the letter itself. No hard and fast rule can be laid down, as a black face will stand a little more than a light one, but probably one-half of the depth of the face is the utmost space that can safely be placed between lines of type without weakening the general effect. If more space is required to fill the page or space, let it go short, but see that the matter is placed in the proper position.

Another point requiring care is making the shape of the printed matter harmonious with the shape of the page or panel. We often see a job set so wide that the side margins are too small and the top and bottom margins excessive. When this happens the novice promptly places more space between the lines, weakening the page and making matters worse. With a little calculation as to the number of lines the matter will run to, the mass can be set of a shape which will harmonise with the page or panel without extra space between the lines.

Harmony of shape should also be kept in mind in the choice of letter. The shape of the letter should conform to the shape of the page. Nothing can be worse than using a condensed letter for an oblong page. Letters with long ascenders, such as Cheltenham, require less space than usual between the words. This widely used and beautiful letter is frequently spoilt by wide spacing, when closer spacing would give the page a more pleasing tone. Spaced with middle spaces it will look much better than if en quads are used, particularly if set solid. When leaded, a little more space is naturally allowable, but wide spacing should be avoided at all costs.

It may be found necessary to make two or even three lines of a main feature, so as to keep the job harmonious, but modern usage sanctions this. We might also take a lesson from artists, who, when they are designing a title page or book cover, do not scruple to divide a word rather than sacrifice the unity of their work.

We shall be pleased to send a copy of our "Trade Circular," monthly, to any printer or stationer in London or the country. It is supplied gratis, and post free.

AN ENTIRELY

Suitable for Pamphlets, Folders, Covers,

'Scrivia' Canvas

POSSESS A FINE CANVAS SURFACE AP

SUPPLIED IN THE FO

HELIOTROPE
FRENCH GREY

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IN THE FOLLOWING

30 lbs. Medium.

PRICE PE

Medium—

11/3

516 SHEETS

Samples Free

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'Phone—
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3 Lines.

DORSET STREET, SAL

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etc., and in certain tints for Writing Paper

Tinted Papers.

PLICABLE TO ALL HIGH-CLASS WORK.

LLOWING ART TINTS—

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PALE GREEN
PINK and BLUE

WEIGHTS AND SIZES—

46 lbs. Double Crown.

R REAM—

Double Crown—

TO REAM.

on Application.

17/3

& CO., LTD.

ISBURY SQUARE, E.C.

Telegrams—
"Tanner,
London."

A MARVELLOUS OPPORTUNITY

Clearance Lines

OF

Boards.

Reference No. 305.

90 Gross 2 Sheet Royal 3/9 Gross					
60	„	3	„	4/3	„
70	„	4	„	4/9	„
110	„	5	„	5/6	„
50	„	6	„	6/3	„
60	„	7	„	7/1	„

Samples on Application.

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square,

Fleet Street, E.C.

Telephone: 6262 Holborn (3 lines).

WHAT OTHERS



ARE DOING



THE old established business of Sweeting & Co., Printers and Publishers, which dates back to 1824, has been purchased by Messrs. Page & Thomas, Ltd., who are continuing at the same premises, Dyers Buildings, Holborn. The entire staff is also being retained, the only alteration being that additional and up-to-date machinery is to be added. Page & Thomas, Ltd. are making Dyers Buildings their head office, and anticipate the plant will be of considerable service to them in further developing their growing business. We are informed that the facilities at their country works, Chesham, Bucks, are also being increased.

* * *

On Michaelmas Day, Alderman Sir Vezey Strong was elected Lord Mayor of London for the Coronation year. He has been a member of the City Corporation for more than ten years, and is the representative of the Queenhithe Ward. Sir Vezey, who is an ardent worker in the temperance cause, is a Past Master of the Stationers' and Plumbers' Companies, a representative of the City and Metropolitan Water Board, and an officer of the French Legion of Honour.

* * *

The last annual report of George Newnes, Ltd., states that the profits for the year amounted to £35,065, which is an advance on the previous year's trading. A dividend at the rate of 2½ per cent. per annum was declared on the ordinary shares, and the sum of £2,744 was carried forward. The late Sir George Newnes is succeeded by his son, Sir Frank Newnes, as chairman of the company. The annual report of the Aberdeen University Press, Ltd., shows a profit of £4,397. The directors recommend that £1,000 should be written off the book value of the company's machinery and plant, that £250 should be added to reserve, and a dividend at the rate of 5 per cent., per annum, paid on the ordinary shares. At the annual meeting of H. R. Baines & Co., Ltd., proprietors of the *Graphic*, *Daily Graphic*, and *Bystander*, a dividend was declared on the ordinary shares at the rate of 7 per cent. per annum. The chairman announced that the cash at the bank was

KIDD'S INKS.

Quality—all the Time.

THE COVER OF THIS ISSUE IS PRINTED WITH
KIDD'S COVER INKS.

No. 8845 at 2/6 lb. and No. 896 at 2/6 lb.

Telegrams: "INKHOLDER," LONDON.



Telephone No.: 5645 CENTRAL

SEND FOR NEW SPECIMEN BOOK

Containing over 170 Specimens of
LETTERPRESS & LITHO INKS

with **ROLLER PRICES** for all sizes.

**JOHN KIDD & Co., Ltd., 11 Wine Office Court,
FLEET STREET, E.C.**

nearly £20,000, and that the investments of the company in first-class securities amounted to more than half of the paid-up capital.

* * *

The printing of the *London Gazette* has been transferred from Messrs. Harrison & Son to Messrs. Wyman & Co., Ltd. Messrs. Harrison have produced the journal for the past 160 years, and during the whole of that time they cannot find that one official secret has leaked out of their premises, a fact which speaks volumes to the business management and the integrity of the employees. As announced in our last issue, Messrs. Harrison & Son become, next year, printers of our national stamps.

* * *

Mr. G. D. Smith, who was joint manager of the London Printing Trades' Exhibition, is organising a Provincial Printing Trades' Exhibition, which will be held next year in Manchester. The opening date is announced for March 28th.

* * *

At a meeting of the Printers' Managers and Overseers of Glasgow it was decided to form a branch of the parent association for Glasgow and district. The first meeting was held on September 16th.

* * *

Messrs. Marlborough, Gould & Co., Ltd., 52 Old Bailey, E.C., supply a large number of accessories which will appeal to stationers, newsagents and booksellers. The firm make a speciality of devices for displaying printed matter, and as they are pre-eminently practical, they cannot but appeal to many of our readers. The firm will be pleased to send illustrated particulars of their specialities on receipt of post card.

* * *

In a recent action in the City of London court, £2 10s. 0d. was recovered for breach of contract. The plaintiff ordered 200,000 envelopes, and as they were not supplied to time, they purchased elsewhere at a price 3d. per 1,000 higher. The defendants said that a German firm failed in delivery and this caused them to fail the plaintiffs, and that the German firm should be looked to if damages were sought. The law is particularly clear on this point, and the plaintiffs had certainly clear cause for damages against the defendants. In such cases it is for the defendants to take up the matter with their Continental manufacturers, which is always a long process unless the firm in question has a branch in the particular country in which they are bringing the action.

Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

WAREHOUSEMAN AND CUTTER. Keen buyer, had full charge last six 12 years. Ago 35 years.—"C.P." 15 Kestrel Crescent, Grove Lane, Camberwell, S.E.

WAREHOUSE OVERSEER seeks appointment. Thoroughly up-to-date in all classes of work. Good organiser and keen buyer of paper, etc., 20 years' experience, age 35 years, good refs.—"W.W.," c/o R. T. TANNER & Co., Ltd.

PRINTERS' MANAGER (London & Country works) desires change.—Could introduce much work. Thoroughly practical in all departments; expert in estimating and costing; keen buyer, capable disciplinarian; first-class record.—"W.R.B.," c/o R. T. TANNER & Co., Ltd.

COMP. - MACHINIST.—All-round hand, jobbing and news; quick, industrious, abstemious; moderate wage; see jobs through; used to good quick output. References with pleasure.—"Reliable," c/o R. T. TANNER & Co., Ltd.

A YOUNG MAN requires situation in a Publisher's; been accustomed to packing and forwarding, also to general office work.—"A.G.H.," c/o R. T. TANNER & Co., Ltd.

AN OLD-ESTABLISHED London Printing Business for sale. Annual turnover £2,500. Apply by letter to "W.M." c/o R. T. TANNER & Co., Ltd.

WAREHOUSE OVERSEER seeks appointment. Accustomed to all classes of work. 25 years' experience as estimator, paper buyer, ordering half-tone, dimes and electros; practical knowledge of letterpress, litho (binding letterpress and a/c). Energetic, tactful, quick dispatch; could manage small office; excellent references; strict disciplinarian.—"W.E.J.," 11 Ground Road, Peckham, S.E.

RULER WANTED for past time. Preference given to one who has used the Hopworth Ruling Machine.—Apply "Ruler," c/o R. T. TANNER & Co., Ltd.

FOREMAN seeks engagement, used to general commercial work, newspaper routine, etc. Non-Society.—Write "J.H.," 22, Park Road, Crouch End, London, N.

TO LETTERPRESS PRINTERS.—An old-established City printing house, having a small factory adjoining their premises to let, is in a position to place a fair amount of trade letterpress work with a suitable tenant.—Apply, by letter only, to "A.R.," c/o R. T. TANNER & Co., Ltd.

ADVERTISER desires situation as warehouseman, Suburban. Good commercial experience.—"X.," c/o R. T. TANNER & Co., Ltd.

PARTNERSHIP.—An opportunity occurs for a practical printer with small capital to enter an old-established business in Central London to assist advertiser to develop same. "Practical," c/o R. T. TANNER & Co., Ltd.

COMPOSITOR.—Improver, with 5 years' experience, requires situation. Good at make-up, stone-work up-to-date display, and quick and clean at solid. Ex. ref.—"F.D.," Surrey House, Surrey Lane, Battersea, London, S.W.

A JUNIOR CLERK seeks situation in a publisher's, able to pack and forward and keep books. Quick at figures. Age 18.—"W.G.E.," c/o R. T. TANNER & Co., Ltd.

WANTED, Minder (Non-Fodery). Must be first-class man, for three-colour and tone work, and bear excellent references. Good salary for suitable man.—"C.P.," c/o R. T. TANNER & Co., Ltd.

CITY PRINTING HOUSE have factory to let. Can place trade letterpress orders with a suitable tenant. Apply by letter to "A.R.," c/o MALCOLM WADE & Co., 4 and 5 Stone-cutter Street, London, E.C.

PRACTICAL PRINTER, well up in commercial and jobbing, seeks situation. Competent to take charge of small office. Can estimate. Good references.—"B.F.C.," c/o R. T. TANNER & Co., Ltd.

GOOD ALL-ROUND COMPOSITOR (32, N.S.) desires sit. Used to routine of small jobbing office; platens, Wharfe, etc.; see work through; steady and reliable; excellent references.—"H.," c/o R. T. TANNER & Co., Ltd.

COMPOSITOR (Young N.S.) would like change, good all-round jobbing, ex. refs.—"H.A.," 8 Roth House, Flower and Dean Street, Commercial Street, E.

PRINTERS' MANAGER (Letterpress and litho) seeks engagement. Practical in all departments, estimating, buying; energetic, capable, reliable and sober habits; 5 years last engagement in City House; references if required.—"T.A.G.," c/o R. T. TANNER & Co., Ltd.

FASHION ELECTROS—Ladies' and Gents' (half-tone) in use up to Spring, for sale. Printer giving up this branch.—"London," c/o R. T. TANNER & Co., Ltd.

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